

GENERAL INFORMATION

Base Currency: AUD
Entity Type: Strategy
PMs: Neill Colledge (CIO)
Marcel von Pfyffer
Launch date: Jul-2018
Benchmark: ASX200 TR

Fees: 0.8% and 10% +GST

Domicile: Australia

Close of Financial Year: 30th June

Dealing: Daily

INVESTMENT MANAGER

Arminius Capital Advisory Pty Ltd AFSL 461307 ACN 165509928

DISTRIBUTION DETAILS

Arminius Capital Advisory Level 6, 10 Eagle St Brisbane City QLD 4000 AUSTRALIA +61 7 3102 5775 info@arminiuscapital.com.au

MONTHLY PERFORMANCE REPORT September 2018

The portfolio returned -3.33% for the month, compared with -1.68% for the S&P/AX200 (TR) Index. The Fund has achieved its returns with lower volatility than the S&P/ASX 200, as a consequence of the stocks selected by the investment process which is designed to eliminate high risks stocks therefore avoiding the chance of permanent loss of investor capital.

| PERFORMANCE (Inception JUL-2018) | Arminius Capital ALCE Strategy |
|--|-----------------------------------|
| 1 Month | -3.33% |
| 3 Months | -2.23% |
| Calendar YTD | N/A |
| 1 Year | N/A |
| 3 Years | N/A |
| 5 Years | N/A |
| Cumulative since Inception JUL 2018 | -2.23% |

Arminius Capital ALCE Strategy (Inception July-2018) Returns are net of fees

| % | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | CY |
|------|-----|-----|-----|-----|--------|---------|--------|-------|--------|-----|-----|-----|-----|
| 2018 | - | - | - | - | INCEPT | TION => | -0.05% | 1.19% | -3.33% | - | - | - | N/A |

STRATEGY OBJECTIVES:

The aim of the portfolio is to outperform the S&P/ASX 200 (TR) Index over rolling 5-year periods. The portfolio will also aim to deliver above market dividend income and lower volatility than the S&P/ASX 200 (TR) Index. The investment process starts with taking the constituents of the investment universe, the S&P/ASX200, and applying quantitative filters to screen out companies which have high volatility or low dividend yield or low earnings quality. The objective is not to maximise returns, but rather to eliminate high risk stocks.

INVESTMENT STRATEGY: The investment strategy underlying this portfolio is founded on the belief that (i) stocks with above-average dividend yields tend to outperform in the long term, provided that a filter for earnings quality is applied and (ii) low volatility stocks tend to outperform in the long term, especially if a valuation measure is added to the stock selection process.

The portfolio is designed for investors who (i) are seeking exposure to a concentrated core portfolio of Australian equities with returns comprising of both capital appreciation and income; (ii) accept the risk of price fluctuations particularly over periods less than the minimum investment timeframe and accept that capital preservation is not guaranteed; and (iii) are prepared to invest for the minimum investment timeframe of five years.

Portfolio performance statistics will be provided as soon as the ALCE portfolio has sufficient history to be meaningful.

INVESTMENT UPDATE

The S&P/ASX200 accumulation index fell by -1.68% and the XJO fell -1.77%. The best performing sectors were Resources, Energy, and Communications Services. All the rest were negative for the month, the worst being Healthcare, Consumer Discretionary, and Utilities.

The Fund returned negative 3.33% for September, 165 basis points below its benchmark. The largest positive performances came from Stockland, Woolworths, Mirvac, GWA, and Dulux. The worst negative returns came from Estia, NIB, IAG, Nine, and Lend Lease. Along with other aged care stocks, Estia fell 19% on the day that the Prime Minister announced a Royal Commission into the aged care sector. (Royal Commissions seem to be like peanuts – you can't stop at one. There are suggestions that the power sector will be the next target.) The Fund's largest holdings are Westpac, ANZ, Wesfarmers, Macquarie Bank, and Woodside.

The portfolio underwent its regular algorithmic re-balance on 28 September. The number of changes was unusually large, affecting half the holdings. Stocks sold were Adelaide Brighton, AMP, Estia, IAG, Medibank, National Australia Bank, Nine, Platinum, Vicinity, and Woolworths. Stocks bought were ANZ, Atlas Arteria, Boral, Coca Cola Amatil, IPH, Premier, Spark NZ, Tabcorp, and Woodside.

As a low-beta portfolio, ALCE is expected to outperform the S&P/ASX200 index in the event of a correction. The portfolio is cheaper than the market, with a prospective P/E of 13.9 and yield of 5.2%.

ARMINIUS CAPITAL ALCE STRATEGY



Consensus forecasts for the S&P/ASX200 imply a P/E of 15.3 and yield of 4.6%.

OUTLOOK

The Australian economy has been doing surprisingly well, with GDP growth better than expected and the FY2018 budget deficit smaller than expected. Labour markets remain firm, with unemployment unchanged at 5.3%. Household spending is weak, but inflation is still subdued. The housing downturn is well under way, but views differ on how severe it will be.

Investors, however, have focused on the fact that a Federal election is due by May 2019: the Labor Party is ahead in the polls, with a list of policies targeting the banks, franking credits, and the capital gains tax. Bank share prices bounced back temporarily at month-end in a relief rally, after the Royal Commission's interim report fell short of the drastic recommendations which the banks feared (and probably deserved). The banks are likely to strengthen in October in advance of their 2018 results and final dividends, but there is no hope of any good news which could offset the housing downturn and the Royal Commission's final report.

The outlook for resources is mixed. Data from China suggest that the economy continues to slow, even before the latest sanctions begin to bite. Copper markets liked the news that Chinese copper inventories were falling, but this move may only reflect China's tightening credit conditions: copper has long been Chinese banks' preferred security for loans to marginal borrowers. China remains the world's growth engine, supplying 35% of forecast GDP growth, with the US a distant second at 17%.

Oil and LNG prices have been rising steadily and will keep on rising. This is mostly the fault of The Donald, who decided to tear up his predecessor's agreement with Iran. As a consequence, sanctions will be imposed on Iranian exports from early November, and the US has made it clear that sanction breakers will be shut out of the global payments system (which is controlled by the US). What The Donald overlooked was the awkward fact that there is not enough spare production capacity in the world to make up for the loss of Iran's 2.5 million barrels per day. Iran has already cut its production by 1.0 million barrels per day as sanctions-wary buyers run away, which is why prices are already rising. China is expected to keep buying about 1 million barrels per day from Iran, regardless of sanctions – it will use Chinese ships and Chinese insurers.

On top of the effect of the Iran sanctions, oil prices are being propelled upward by the long-scheduled imposition of caps on high-sulphur oil. They don't come into force until 2020, but they do require changes to ships and refineries, and these will not be fully completed on time. Therefore an oil price over USD\$100 per barrel is quite possible in the next few months, with negative consequences for global growth and inflation.



AUSTRALIAN FIFTY LEADERS – MONTHLY DATA

| | | | 31-Aug-18 | 30-Sep-18 | ROR |
|------|--|------------------------|-----------|-----------|---------|
| Code | Name | Sector | | _ | |
| AGL | AGL Energy Limited | Utilities | \$20.78 | \$19.50 | -6.16% |
| AMC | Amoor Limited | Materials | \$14.30 | \$13.68 | -4.34% |
| AMP | AMP Limited | Financials | \$3.34 | \$3.19 | -4.49% |
| ANZ | ANZ Banking Group Limited | Financials | \$29.50 | \$28.18 | -4.47% |
| APA | APA Group Units FP Stapled Securities | Utilities | \$10.00 | \$9.98 | -0.20% |
| ALL | Aristocrat Leisure | Consumer Discretionary | \$31.59 | \$28.44 | -9.97% |
| ASX | ASX Limited | Financials | \$67.64 | \$63.66 | -5.88% |
| AZJ | Aurizon Holdings Limited | Industrials | \$4.20 | \$4.11 | -2.14% |
| BHP | BHP Billiton Limited | Materials | \$33.21 | \$34.63 | 4.28% |
| BXB | Brambles Limited | Industrials | \$10.97 | \$10.90 | -0.64% |
| CTX | Caltex Australia | Energy | \$30.21 | \$29.90 | -1.03% |
| COH | Cochlear Limited | Health Care | \$215.81 | \$200.64 | -7.03% |
| CBA | Commonwealth Bank | Financials | \$71.24 | \$71.41 | 0.24% |
| CPU | Computershare Limited | Information Technology | \$19.22 | \$19.95 | 3.80% |
| CSL | CSL Limited | Health Care | \$227.31 | \$201.11 | -11.53% |
| DXS | Dexus Units FP Stapled | Real Estate | \$10.72 | \$10.56 | -1.49% |
| FMG | Fortescue Metals Group | Materials | \$3.84 | \$3.92 | 2.08% |
| GMG | Goodman Group Stapled Securities FP | Real Estate | \$10.70 | \$10.36 | -3.18% |
| GPT | GPT Group Stapled Securities FP | Real Estate | \$5.17 | \$5.21 | 0.77% |
| IAG | Insurance Australia | Financials | \$7.72 | \$7.32 | -5.18% |
| JHX | James Hardie Indust Chess Depositary In | n Materials | \$21.17 | \$20.96 | -0.99% |
| LLC | Lendlease Group Unit/ Stapled Securities | Real Estate | \$20.49 | \$19.66 | -4.05% |
| MQG | Macquarie Group Limited | Financials | \$129.40 | \$126.04 | -2.60% |
| MPL | Medibank Private Limited | Financials | \$3.04 | \$2.91 | -4.28% |
| MGR | Mirvac Group Stapled Securities | Real Estate | \$2.43 | \$2.41 | -0.82% |

| | | | 31-Aug-18 | 30-Sep-18 | ROR |
|------|---|----------------------------|-----------|-----------|---------|
| Code | Name | Sector | | | |
| NAB | National Aust. Bank | Financials | \$28.37 | \$27.81 | -1.97% |
| NCM | Newcrest Mining | Materials | \$19.39 | \$19.41 | 0.10% |
| OSH | Oil Search Limited 10 Toea | Energy | \$8.96 | \$9.03 | 0.78% |
| ORI | Orica Limited | Materials | \$17.59 | \$17.03 | -3.18% |
| ORG | Origin Energy | Energy | \$7.95 | \$8.26 | 3.90% |
| QAN | Qantas Airways | Industrials | \$6.43 | \$5.90 | -8.24% |
| QBE | QBE Insurance Group | Financials | \$11.01 | \$11.12 | 1.00% |
| RHC | Ramsay Health Care | Health Care | \$55.70 | \$54.93 | -1.38% |
| RIO | RIO Tinto Limited | Materials | \$72.74 | \$78.76 | 8.28% |
| STO | Santos Limited | Energy | \$6.78 | \$7.26 | 7.08% |
| SCG | Scentre Group Stapled Securities | Real Estate | \$4.11 | \$3.97 | -3.41% |
| SHL | Sonic Healthcare | Health Care | \$26.19 | \$24.91 | -4.89% |
| S32 | SOUTH32 Limited | Materials | \$3.48 | \$3.92 | 12.64% |
| SGP | Stockland Units/ Stapled Securities | Real Estate | \$4.13 | \$4.15 | 0.48% |
| SUN | Suncorp Group Limited | Financials | \$15.49 | \$14.46 | -6.65% |
| SYD | SYD Airport FP Stapled Securities US Pr | Industrials | \$7.21 | \$6.89 | -4.44% |
| TLS | Telstra Corporation | Telecommunication Services | \$3.10 | \$3.19 | 2.90% |
| TCL | Transurban Group Ordinary Shares/Un | Industrials | \$11.87 | \$11.22 | -5.49% |
| TWE | Treasury Wine Estate | Consumer Staples | \$19.47 | \$17.49 | -10.17% |
| URW | Unibailrodawestfield Chess Depositary I | Real Estate | \$14.52 | \$14.12 | -2.75% |
| VCX | Vicinity Centres Ordinary/Units FP Stap | Real Estate | \$2.77 | \$2.62 | -5.42% |
| WES | Wesfarmers Limited | Consumer Staples | \$51.45 | \$49.85 | -3.11% |
| WBC | Westpac Banking Corp | Financials | \$28.54 | \$27.93 | -2.14% |
| WPL | Woodside Petroleum | Energy | \$36.87 | \$38.58 | 4.64% |
| WOW | Woolworths Group Limited | Consumer Staples | \$28.30 | \$28.08 | -0.78% |
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ROR = Rate of Return

