



MEDIA RELEASE

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Hedge fund manager declares war on negative returns for retail investors

Hedge fund manager Arminius Capital is aiming to tap the \$600 billion self-managed superannuation fund (SMSF) market by launching its first funds for retail investors looking for higher returns and protection from uncertainty in global financial markets.

For the last two years Arminius, which has more than \$70 million under management, has managed money for wholesale clients such as high net worth individuals, family offices, private companies, institutional investors and not-for-profit organisations.

Managing Director Marcel von Pfyffer said the time had come to offer its investment capability to retail investors with the launch of the Arminius Capital GMMA (Global Macro Multi Asset) Fund and the Arminius Capital EMMA (Executive Money Market Account) Fund, which they hope will grow to \$60 million over the next three to six months.

“Mum and dad investors including retirees could be forgiven for being confused by the array of funds that quote returns in nominal terms, which fails to take account of inflation, or relative to benchmarks like indices which may obscure that fact that returns may be negative,” he said.

“As one of the few global macro hedge funds in Australia available to retail investors, our approach is to protect clients’ money by delivering positive returns with lower volatility and risk and preserving capital. We do this by investing only in products we understand, focusing on absolute and real returns, and offering a value-for-money fee structure.

“We aim to avoid negative returns whereas some fund managers take credit for losing less money than the index. That’s cold comfort if you are in retirement and relying on your investments to live. We believe there is real demand for products like this, particularly with the continuing growth in SMSF and in view of international uncertainty and low interest rates.”

Arminius Capital Advisory Pty Ltd was formed in 2013 by Mr von Pfyffer, who has worked at Goldman Sachs, Banco Santander and ABN AMRO Morgans, and former Queensland Investment Corporation fund manager Neill Colledge, who have more than 58 years’ of combined experience in investment banking and funds management in Australia and overseas.

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About Arminius Capital

Arminius Capital Advisory Pty Ltd AFSL 461307 is an independent investment company focused on equities, fixed interest, commodities, currencies and property. It was created to provide retail and wholesale investors with the institutional capability of its principals in providing long term returns at a reasonable cost while preserving capital. For more details on Arminius Capital and its funds, go to <http://arminiuscapital.com.au/>.